



## PRODUCER BULLETIN

2011 is readily approaching and we at King thank you for your business and look forward to a successful and profitable new year. I thought it may be helpful to highlight our products and services.

### COMMERCIAL LINES – PERSONAL LINES

We provide comprehensive coverages and competitive pricing for risks located in AZ, CA, CO, ID, NM, OR, WA, & UT.

- 1. Mobilehome Parks:** Mobilehome parks, combination mobilehome / RV parks and heavy LRO exposure risks are acceptable.
- 2. RV Parks:** We write the large, destination RV park with exposures such as marinas, golf courses, convenience stores, restaurants and liquor liability. We also write the smaller, family oriented vacation facilities. King is not a market for Campgrounds.  
**\*Our park carriers are American Reliable, Voyager and Financial Pacific\***
- 3. Auto:** Single unit or small fleets for mobilehome / RV parks, small business and contractors via Travelers Insurance.
- 4. Apartments & Condos** via Travelers Insurance
- 5. Small business packages** via Travelers Insurance.
- 6. Flood/DIC** via American Bankers.
- 7. Professional Liability** - Specializing in Insurance Agents, D&O and EPLI
- 8. Umbrella:** Up to \$20,000,000 + via Chartis Insurance.
- 9. Mobile Home** – American Reliable, CA & AZ
- 10. Homeowner** – Difficult to place for that unique exposure

All of our admitted and non-admitted carriers are A rated by A.M. Best.

Again, thank you for your continued support and we look forward to your 2011 submissions!

Sincerely,  
Erik Toberman, CPCU  
Commercial Underwriting Manager

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## PRODUCER BULLETIN

04-28-11

## SUPPLEMENTAL APPLICATIONS

Greetings,

We at King would like to thank you for your business and continued support!

The King MHP and RV supplemental applications have been revised to include a question regarding current or past park litigation. Please refer to the attached MHP supplemental question #21 and RV supplemental question #7.

As you are aware, we accept competitor supplemental MHP and/or RV applications in lieu of King's specific forms. However, the alternate forms must either include the above-mentioned litigation question or have the question handwritten, answered and initialed by the insured.

Please remember that all supplemental applications must be signed by the insured.

Just as a reminder, King writes a full range of both commercial and personal lines insurance.

### Commercial lines

We provide comprehensive coverages and competitive pricing for risks located in AZ, CA, CO, ID, NM, OR, WA & UT.

1. **Mobilehome Parks:** Mobilehome parks, combination mobilehome / RV parks and heavy LRO exposures are acceptable
2. **RV Parks:** We write the large, destination RV park with exposures such as marinas, golf courses, convenience stores, restaurants and liquor liability. We also write the smaller, family oriented vacation facilities. King is not a market for campgrounds.

3. **Auto:** Single unit or small fleets for a variety of classes of business via Travelers.
4. **Apartments & Condos:** Via Travelers.
5. **Small business packages:** Via Travelers.
6. **Flood/DIC:** Via American Bankers as well as other competitive carriers.
7. **Prof. E & O, D & O and EPLI:** Via Lexington, James River, American Safety and Lloyds.
8. **Umbrella:** Up to \$20,000,000 + via Chartis Insurance.

### Personal Lines

1. **Mobile Homeowners:** Carrier: American Reliable.  
Limits from \$20,000 to \$300,000, 120% extended replacement cost, liability limits up to \$500,000, protection classes up to and including 9 & 10, seasonal with occasional rental includes RC on contents, vacant program DPI including V&MM, builder's risk (COC), personal articles, flood and earthquake.  
  
Direct bill is available.
2. **Homeowners:** Carrier: Lexington.  
Limits from \$200,000 to unlimited, 125% to 150% extended replacement cost, liability limits up to \$1,000,000, seasonal with occasional rental, RC on contents, vacant program DPI including V&MM, personal articles, builder's risk (COC) and earthquake.  
  
The program is agency billed.

All our carriers are A rated by A.M. Best.

Again, thank you for your business and we look forward to your submissions.

Sincerely,

Erik Toberman, CPCU  
Commercial Underwriting Manager  
King Insurance Support Systems Insurance Services